# INTELLECTUAL CAPITAL DISCLOSURE AND COMPREHENSIVE INTELLECTUAL CAPITAL MANAGEMENT: EVIDENCE FROM UNIVERSITIES IN SOUTHEAST ASIA

by Sigit Hermawan

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### \*Correspondence:

sigithermawan@umsida.ac.id

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## INTELLECTUAL CAPITAL DISCLOSURE AND COMPREHENSIVE INTELLECTUAL CAPITAL MANAGEMENT: EVIDENCE FROM UNIVERSITIES IN SOUTHEAST ASIA

Sigit Hermawan<sup>1\*</sup>, Duwi Rahayu<sup>1</sup>, Jamaludin<sup>1</sup>, Ruci Arizanda Rahayu<sup>1</sup>, Sarwenda Biduri<sup>1</sup>

### Afiliation:

<sup>1</sup>Accounting Departement, Faculty of Economics and Business, University of Muhammadiyah Sidoarjo, East Java, Indonesia

### **BSTRACT**

The purpose of this study was to identify the practice patterns of disclosure of Intellectual Capital Disclosure by Universities in the Three Southeast Asian Countries, namely Indonesia, Malaysia, and Singapore based on the 4ICU ranking, conducting different tests of ICD practices at the University of the three countries, and providing recommendations on IC management strategies in university. This research is a type of mixed research (quantitative and qualitative). The other research results state that there are no differences in the ICD disclosure pattern between Universities in Indonesia, Malaysia, and Singapore. Recommendations for IC management strategies in higher education can be done with comprehensive intellectual capital management (CICM). The research implication is that universities in Southeast Asia need to carry out IC disclosure because it is a form of management accountability to stakeholders and also for decision making related to universities.

**KEYWORDS:** Comprehensive Intellectual Capital Management; Intellectual Capital Disclosure; Southeast Asian Universities' Website; 4ICU.

### INTRODUCTION

Universities ranking is very important to the management of Universities because it is related to performance, promotion media, and the reputation or image building of the University (Hermawan, Sigit., Sriyono., Wiwit Hariyanto., 2019). Various ranking that carried out by webometrics, 4 Internal Colleges & Universities (4ICU), Ministry of research DIKTI, and also Anugrah Karya Unggul (AKU) by service agency of DIKTI in East Java, are something that very precious for management of University in Indonesia. Various effort are carried out by University in Indonesia in order to reach high rank in various ranking result by world's institution or the institution that in Indonesia. Table 1 explain about the ranking of University in Indonesia, Malaysia, and Singapore based on Best 100 by 4ICU.

| No | University                       | Country   | Rank In Asia |
|----|----------------------------------|-----------|--------------|
| 1  | National University of Singapore | Singapore | 11           |
| 2  | Nanyang Technological University | Singapore | 26           |
| 3  | Gadjah Mada University           | Indonesia | 35           |
| 4  | Yogyakarta State University      | Indonesia | 45           |
| 5  | Indonesia University             | Indonesia | 55           |
| 6  | MARA University of Technology    | Malaysia  | 65           |
| 7  | Malaya University                | Malaysia  | 100          |

Table 1.
The Ranking of Universities In Indonesia,
Malaysia and Singapore
Based 4ICU
Version

Based on Table 1 is known that the ranking of Universities in Indonesia, Malaysia, and Singapore are still lose with other University in Asia. The three countries only placed seven University among 100 rank based on 4ICU version. Thus can be known that the competitiveness of Universities in the three countries is still far behind the other countries in Asia based on rank from 4ICU.

Various ranking carried out by rank institution generally requires a disclosure of information from management of University. That disclosure of information can be done with Intellectual Capital Disclosure (ICD). ICD is the part of development from Intellectual Capital (IC). IC is interpreted as a form that provide a combination of intangible assets such as intellectual, human, and infrastructure that make a company can run according to it's function(Yudhanti, C. B. H., & Shanti, 2011). Intellectual Capital also categorized as intangible assets that must managed and empowered in order to improve organizational performance, competitiveness, and welfare. Not only developed and empowered, Intellectual Capital must be disclosed in form of ICD.

Research of IC in University already have done by other some researcher such as Ulum & Wijayanti (Ulum, I., & Fitri Wijayanti, 2018),(Sharabati et al., 2016),(Córcoles, 2013). Those researches generate the different result. Research by (Ulum, I., & Fitri Wijayanti, 2018) conclude that there is no University who totally disclose it's IC. University disclose the human capital and relation capitol in indirect way by achievement and the service they have. Any other result declare that ICD has a positive effect on student's interest toward the University. Research's result by (Sharabati et al., 2016) declare three components of IC (HC, SC, and RC) have the significant relationship to performance and the most dominant component is HC.

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The result of research by (Gogan, Artene, Sarca, & Draghici, 2016) declare that IC in University is more complicated because it include IC in public sector organization with more non-financial goals. Beside, the result of research by (Córcoles, 2013 )declare that

University who disclosure the ICD well, is more transparant, increase user's satisfied, develop credibility, image, and University's reputation.

Thus, this study is different form IC research at universities that have been conducted by other researches. The purpose of this study is to identify pattern of Intellectual Capital Disclosure at universities in Indonesia, Malaysia, and Singapore, examine whether there are differences in ICD in the three countries, and formulate IC management strategies that can improve universities performance and competitiveness.

Resource Based Theory (RBT) Wernerfelt (1984) is widely used as a reference theory from the management of Intellectual Capital such as (Ifleh, Y., Lotfi, M., & Elkabbouri, 2017) Radenović & Krstić, (2017), Kamaluddin & Rahman (2013), Hermawan & Milanetty [2] 18), Murale et al., (2010). Based on the resource based theory (RBT), company will get the competitive advantage and superior performance by acquisition, obtain and use strategic assets that are important for competitive advantage and superior financial performance (Wernerfelt, 1984). Wether its tangible assets or intangible assets perceived as a potential assets. Based on this assets, the benefits of this two assets is the positif results between corporate's resource and measurement of 10e performance. Includes of the intangible assets derive from the capability for having all the characteristics of strategic assets. When most of the intangible assets are not qualified as a strategic assets, Intellectual Capital generally considered as a important strategic assets. With obtain the Intellectual Capital, special and valuable knowledge is owned by the corporate (S. Hermawan, n.d.-b)

The study about IC already completed in so many sectors such as manufactur, trading, service, and even for the nation just as the study of (Wendra, W., Sule, E. T., Joeliaty, J., & Azis, 2019), (Wendra, W., Sule, E. T., Joeliaty, J., & Azis, 2019), (Macerinskiene, I., & Aleknaviciute, 2015). IC can also be used in the study of performance (Gogan, L. M., Artene, A., Sarca, I., & Draghici, 2016). (Cohen, S., & Kaimenakis, 2007), (Chahal, H., & Bakshi, 2014) competitive advantage (Hermawan, S., Hariyanto, W., & Biduri, 2020) (Kamukama, N., Ahiauzu, A., & Ntayi, 2011), (Ghosh, S., & Mondal, 2009), (Chen, 2007), and strategy development (Hornungová, 2017), (S. Hermawan, n.d.-a) and (S. Hermawan, 2016).

There is so many researcher express the different opinion about Intellectual Capital. Intellectual Capital as intellectual property, intellectual assets, knowledge assets that can be used as capital or shares based on knowledge owned by the company(Rodgers, 2007). Intellectual Capital is a knowledge resource that available in the company that will bring a profit in the future for the company (Marsh, 2011). Final destination of Intellectual Capital measurement is to produce management tools to inform the ability of stakeholders, institution's recource and comitment in relation to the basis for determining the value of the institution.

Meanwhile, IC is not only used for performance measurement or strategic development but also can be used to disclose an information in the form of Intellectual Capital Disclosure (ICD), just as the study of (Hermawan, S., & Milanetty, 2018),(Cuozzo, B., Dumay, J., Palmaccio, M., & Lombardi, 2017), (Kamath, 2014), and (Bozzolan, S., O'Regan, P., & Riccer, 2006). Those studies is a ICD study in corporate, meanwhile a study of ICD in Universities have already done by (Córcoles, 2013), Ulum et al., (2016), and Ulum & Wijayanti, (2018).

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Universities that used ICD will be more transparant, user will be more satisfied with the existing information, increase the credibility, image, reputation of the University (Corcoles, Ponce, & Tejada, 2013). Therefore, by ICD, external stakeholder can have the reliable and comparable information about the college performance so that it can be uses for the basis of decision making (Córcoles, 2013).(Ulum, I., & Fitri Wijayanti, 2018) state that ICD has a positiv effect to the prospect of desire of the students toward that University. In other study, (Ulum, I., & Fitri Wijayanti, 2018) state that ICD conducted by 44 Muhammadiyah Universities in Indonesia, non of which revealed the complete information, and it was proven that there was no complete information disclosure, and it was proven that IC disclosure was still low on the website. Almost the same study stated by (Ulum, I., & Novianty, 2012) with broader object of the study namely Universities in Indonesia. The result is Universities in Indonesia are still disclosure the information in narative form. IC disclosure in the form of number, IDR or monetary, and in picture or graph form are still under 40%.

Studies conducted by Córcoles, (2013) and Corcoles, Ponce, & Tejada, (2013) still struggling with the benefits of ICD in Universities. Meanwhile, some studies conducted by (Ulum, I., Tenrisumpala, A., & Wahyuni, 2016), (Ulum, I., & Fitri Wijayanti, 2018), (Ulum, I., & Novianty, 2012) are still in Universities in Indonesia. Therefore, other studies are needed that is broader in scope and strategic development of IC after knowing the result of that ICD research.

Organization or Universities after knowing what their ICD must carry out IC management strategyc to improve their performance and competitiveness. Because IC is proven has the effect to performance, competitiveness, and prosperity (Sigit Hermawan & Milanetty, 2018), (Windu & Murwaningsari, 2019), (Sharabati et al., 2016), (Yaseen, Dajani, & Hasan, 2016), (Gogan et al., 2016), (Obeidat, Abdallah, Aqqad, N.O., Akhoershiedah, & Maqableh, 2017), (Matinfard & Khavari, 2015)., (Khalique, M., Isa, & Ageel, 2011)., (Hsu, 2006), (Mageza, 2004)).

Some management strategic of IC have already produced by researches, such as Brown et al., (2005) who propose about Life Cycle View of IC. The next is (Johnson, 2002), state that for management of IC can concluded by "product and process management of human capital". The MERITUM project (2001) propose the MERITUM guidelines for management of IC(Matinfard, M., & Khavari, 2015) dan (Salleh, 2015) propose Comprehensive Intellectual Capital Management (CICM) for management of IC. According to the authors based on some concept of IC's management, the one that give the best and complete result is CICM by (Matinfard, M., & Khavari, 2015) .It is because CICM have clear, measurable, and comprehensive stages and can be used as a strategy to improve performance and competitiveness (Sigit Hermawan, 2015)., (Sigit. Hermawan, 2016), (Sigit Hermawan, n.d.)).

Meanwhile, the education system in Southeast Asian countries is not much different, especially in Indonesia, Malaysia and Singapore. Likewise with the IC disclosure that was carried out. Based on this, the hypothesis of this study is that there are differences in IC disclosure in Indonesia, Malaysia and Singapore.

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This research based on mixed method (Creswell, JW, Plano Clark, 2007). Quantitative method are used to answer the hypothesis whether there are differences in IC disclosure between universities in Indonesia, Malaysia, and Singapore. The qualitative method is used

to achieve the research objectives, namely the management of IC in universities that can be improve performance and competitiveness.

Population for this research are 200 Universities in Southeast Asia based on ranking by 4ICU year 2019. Meanwhile, the sample of this research are the best three Universities in Southeast Asia Country, namely Indonesia, Malaysia, and Singapore The reason for using data in the three countries is because the three countries have very good development of tertiary education. In the meantime, the reason for why using 4ICU is because this rangking give a rate based on web metrics that are valid, impartial, and cannot be influenced by data sent by the University itself. By using purposive sampling of the three best Universities in Indonesia, Malaysia, and Singapore, the research data are as follows:

| N      | Indonesia            | Malaysia                             | Singapura                           |
|--------|----------------------|--------------------------------------|-------------------------------------|
| О      |                      |                                      | 11                                  |
| 1      | Gadjah Mada          | MARA University of                   | National University of              |
|        | University           | Technology                           | Singapore                           |
|        | Website:             | Website:                             | Website:                            |
|        | https://ugm.ac.id/   | https://www.uitm.edu                 | http://www.nus.edu.sg/              |
| 2      | Brawijaya University | .mv/<br>Putra Malaysia<br>University | Nanyang Technological<br>University |
|        | Website:             | Website:                             | Website:                            |
|        | http://www.ub.ac.id  | http://www.upm.edu.                  | http://www.ntu.edu.sg               |
|        | /                    | my/                                  | 11 Pages/home.aspx                  |
| 3      | Indonesia University | Malaya University                    | Singapore Management<br>University  |
| t<br>1 | Website:             | Website:                             | Website:                            |
|        | http://www.ui.ac.id/ | http://www.um.edu.                   | https://www.smu.edu.sg/             |

Table 2. Three Best Universities in Three Country in Southeast Asia

Variable that used for this research is 4ICU ranking as the dependent variable and Intellectual Capital in Universities in Southeast Asia as a independent variable. Data analys for this research performed with:

- a. Content analysis, carried by providing the check list and providing a serial code (five way numerial coding system): (Ihyaul Ulum & Fitri Wijayanti, 2018).
  - 0=item not disclosed
  - 1=item disclosed in narative form
  - 2=item disclosed in numeric form
  - 3=item disclosed in monitary form
  - 4=item disclosed in graph/picture form
- b. Different test with *Mann-Whitney* is used to see whether or not there are differences disclosure of *Intellectual Capital* conducted by the three Universities in Indonesia, Malaysia, and Singapore.

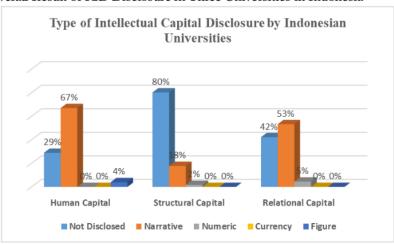
Strategic management of *Intellectual Capital* that conducted in this research ias *Comprehensive Intellectual Capital Management (CICM)* (Matinfard, M., & Khavari, 2015). For formulate the strategic management of IC use the *interpretive accounting research* (Maali, B., & Jaara, 2014) with data collection technique namely *in depth interview, focus group discussion (FGD)*, and

documentation. For the data analysis conducted by the stages which is data collection, data reduction, data display, and conclusion as recommended (Miles, Mathew B., 1994).

### RESULTS AND DISCUSSION

The object of this research is disclosure of ICD in Universities. This research use secondary data obtained from www.4icu.ord and University's web as shown in Table 2.

### Overall Result of ICD Disclosure in Three Universities in Indonesia



**Figure 1.** ICD result in Universities in Indonesia

Picture 1 explains the method or media chosen by Universities in Indonesia in presenting Intellectual Capital information. The result is an undisclosed Human Capital component of 29%, revealed through narration 67%, number form 0%, currency form 0%, and image 4%. The undisclosed Structural Capital component is 80%, revealed by narration is 18%, by number 2%, currency 0%, and image 0%. The undisclosed Relational Capital component is 42%, revealed by narration 53%, by number 5%, currency 0%, and image 0%

### Overall Result of ICD Disclosure in Three Universities in Malaysia.

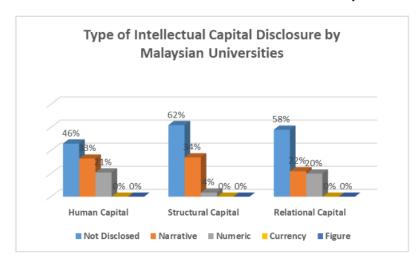


Figure 2. ICD result in Universities in Malaysia

Picture 2 explains the method or media chosen by Universities in Malaysia in presenting Intellectual Capital information. The result is the undisclosed Human Capital component is 46%, revealed by narration 33%, by number 21%, in currency 0%, and image 0%. The undisclosed Structural Capital component is 62%, revealed by narration is 34%, by number 4%, currency 0%, and image 0%. The undisclosed Relational Capital component is 58%, revealed by narration 22%, by number 20%, currency 0%, and image 0%.

### Overall Result of ICD Disclosure in Three Universities in Singapore.

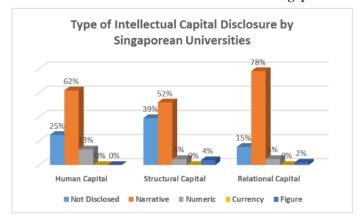


Figure 3. ICD result in Universities in Singapore

Picture 3 explains the method or media chosen by Universities in Singapore in presenting Intellectual Capital information. The result is the undisclosed Human Capital component is 25%, revealed by narration 62%, by number 13%, in currency 0%, and image 0%. The undisclosed Structural Capital component is 39%, revealed by narration is 52%, by number 5%, currency 0%, and image 4%. The undisclosed Relational Capital component is 15%, revealed by narration 78%, by number 5%, currency 0%, and image 2%.

|   | NO | TYPE                  | AMOUNT | TOTAL | PERCENTAGE |
|---|----|-----------------------|--------|-------|------------|
|   | 1  | NARATIVE              |        | 166   | 44,3%      |
|   |    | A. Human Capital      | 49     |       |            |
|   |    | B. Structural Capital | 58     |       |            |
|   |    | C. Relational Capital | 69     |       |            |
| -   | 2  | NOT DISCLOSED         |        | 178   | 47,6%      |
|   |    | A. Human Capital      | 24     |       |            |
|   |    | B. Structural Capital | 102    |       |            |
|   |    | C. Relational Capital | 52     |       |            |
|   | 3  | NUMERIC               |        | 26    | 7%         |
|   |    | A. Human Capital      | 8      |       |            |
|   |    | B. Structural Capital | 5      |       |            |
|   |    | C. Relational Capital | 13     |       |            |
| Table 3. Types of ICD Disclosure by Universities In Indonesia, Malaysia and Singapore | 4  | FIGURE                |        | 4     | 1,1%       |
|   |    | A. Human Capital      | 1      |       |            |
|   |    | B. Structural Capital | 2      |       |            |
|   |    | C. Relational Capital | 1      |       |            |
|   | 5  | CURRENCY              |        | 0     | 0%         |
|   |    | A. Human Capital      | 0      |       |            |
|   |    | B. Structural Capital | 0      |       |            |
|   |    | C. Relational Capital | 0      |       |            |
|   |    |                       |        |       |            |

Based on the results of data analysis, it can be concluded that the type of Intellectual Capital Disclosure at Universities in Indonesia, Malaysia, and Singapore as in Table 3.

### IC Disclosure by Universities in Indonesia, Malaysia, and Singapore.

IC disclosure by Universities in the three countries indicated by the following results:

### a. ICD of Universities in Indonesia with Universities in Malaysia.

|                        | Ŏ       |
|------------------------|---------|
| Keterangan             | Hasil   |
| Mann-Whitney U         | 909,17  |
| Wilcoxon W             | 1990,17 |
| $\mathbf{Z}$           | -1,344  |
| Asymp. Sig. (2-tailed) | ,370    |

Table 4. Statisti 2 Test Result 1

Based on the table above, it can be seen that the Z count value is -1,344 w 7 Asymp Sig. (2-tailed) is 0,370 that mean there is no difference in disclosure pattern of Intellectual Capital in Universities in Indonesicand Malaysia. That is because in the Mann-Whitney Test, it is said there is a difference if the value of Asymp. Sig. (2-tailed) < 0,05 meanwhile in that table the value of Asymp. Sig. (2-tailed) > 0,05 that is 0,370 so that there is no difference.

### b. ICD of Universities in Malaysia with Universities in Singapore

|                        | 8      |
|------------------------|--------|
| Keterangan             | Hasil  |
| Mann-Whitney U         | 766    |
| Wilcoxon W             | 1,847  |
| ${f z}$                | -1,344 |
| Asymp. Sig. (2-tailed) | ,155   |
|                        |        |

Table 5. Statisti 2 Test Result 2

Based on the table above, it can be seen that the Z count value is -1,344 with Asymp Sig. (2-tailed) is 0,155 that mean there is no difference in disclosure pattern of Intellectual Capital in Universities in Malaysia and Singapore. That is because in the Mann-Whitney Test, it is said there is a difference if the value of Asymp. Sig. (2-tailed) < 0,05 meanwhile in that table the value of Asymp. Sig. (2-tailed) > 0,05 that is 0,155 so that there is no difference.

### c. ICD of Universities in Indonesia with Universities in Singapore

| Keterangan             | Hasil   |
|------------------------|---------|
| Mann-Whitney U         | 767,33  |
| Wilcoxon W             | 1848,33 |
| Z                      | -2,550  |
| Asymp. Sig. (2-tailed) | 0,275   |

**Table 6.** Statistical Test Result 3

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Based on the table above, it can be seen that the Z count value is -2,550 with Asymp Sig. (2-tailed) is 0,275 that mean there is no difference in disclosure pattern of Intellectual Capital in Universities in Indonesia with Singapore. That is because in the Mann-Whitney Test, it is said there is a difference if the value of Asymp. Sig. (2-tailed) < 0,05 meanwhile

in that table the value of Asymp. Sig. (2-tailed) > 0,05 that is 0,275 so that there is no difference

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### Comprehensive Intellectual Capital Management As IC Management For Universities

In this research, after knowing the results of quantitative research about the ICD pattern used by Universities in three Southeast Asian countries and knowing there were no differences in IC disclosure, then a qualitative study was conducted on IC management strategies at Universities. This qualitative research involved key informants as sources of information during in depth interview and Focus Group Discussion (FDG). The key informant of this research were the vice chancellor, the Dean, the Head of the Directorate, the strategy management expert, the University management expert, and the IC researcher.

Table 7.
The Same
Concept or
Pattern from
Coding Process

| Coding | Theme and Concept  |  |  |
|--------|--|--|--|
|        | IC Management based Comprehensive Intellectual Capital Management (CICM) |  |  |
| A      | Knowledge Management (KM)  |  |  |
| В      | Innovation Management (IM)   |  |  |
| C      | Intellectual Property Management (IPM)                                   |  |  |

The research process was carried out by collecting data through in depth interview, FGDs and documentation. In the process the data validity test is also carried out by cross checking between the data documentation, in depth interviews, and FGD. Data that has been collected is the carried out data reduction and coding in order to obtain data display and conclusion. The results of the research in the form of the same theme or concept are shown in Table 7.

### Intellectual Capital Disclosure in three countries in Southeast Asia.

The disclosure of *Intellectual Capital* in the three countries (Indonesia, Malaysia, and Singapore) is still low. This can be seen from the percentage of the undisclosed IC is more that 50%, like Malaysia to reach 55%, Indonesia 51%, and only Singapore that the percentage of undisclosed *Intellectual Capital* is under 50% that is 26%.

The result of this research is the same as the result completed by (Ulum, I., & Fitri Wijayanti, 2018), (Ulum, I., & Novianty, 2012), and (Bezhani, 2010) that shown how important of Intellectual Capital Disclosure is to demonstrate the information to Stakeholders. That means, the more Intellectual Capital disclosed by the Universities, then it can help provide information to stakeholders and can improve the performance of the University (Córcoles, 2013). This is in accordance with Resource Based Theory (Barney, 1991) which states that a company or University that is able to manage its resources effectively can create a competitive advantage compared to its competitors.

Data analysis showed the compare pattern in ICD disclosure between Universities in Indonesia, Malaysia, and Singapore. Universities in Indonesia disclose the Intellectual Capital with narrative form 46%, number 2%, currency 0%, picture 1% meanwhile the undisclosed is 51%. In the meantime, Universities in Malaysia disclose the Intellectual Capital with narrative form 30%, number 15%, currency 0%, picture 0%, and the undisclosed is 55%. For the Universities in Singapore disclose the Intellectual Capital with narrative form 64%, number 8%, currency 0%, picture 2% and the undisclosed is 26%.

The next result in this research is testing the data obtained by the different test (Mann-Whitney) between Universities in Indonesia, Malaysia, and Singapore, there is no significant

difference. The result of this research support previous researches conducted by (I Ulum et al., 2016) which states that there is no significant difference between ICD of Universities in Indonesia and Malaysia and more revealing in the narrative form. This means that for the best three Universities in three countries have shown almost the same performance so that there are no significant differences. One of them is Indonesia, which was initially lagging behind Malaysia and Singapore but in recent years it has increased. As stated by the Minister of Research, Technology and Higher Education (Menristek Dikti) of Indonesia, based on data of Global Competitiveness Index which was released by World Economic Forum (WEF), Indonesia's competitiveness for the 2015-2016 period reached 37 out of 140 countries (score 4,5). In the period 2016-2017 reached 41 of 138 countries (score 4,5) and in the period 2017-2018 Indonesia ranked 36 out of 137 countries (score 4,7) (http://technology-indonesia.com, 2018). Other evidence that the performance of Universities in Indonesia are able to compete with Universities in Southeast Asia is in term of scientific publications. During the four years since 2015-2018, the growth of Indonesia's international publications reached 263,27 percent. Indonesia's international publications in 2015 are still ranked fourth in Southeast Asia with 8,263 scientific articles. In 2016, although still ranked fourth, Indonesian publications increased to 12,295 scientific articles. In 2017, Indonesian international publications ranked third with 20,239 publications and defeated Thailand. About the improved performance of Indonesian Universities is supported by the results of research by (Indiyati, 2015) which states that private Universities in Indonesia have a high IC, it is characterized by good and developing human capital, quality structural capital, and customer capital that cares about its customer.

Meanwhile, based on the process of qualitative research was obtained the results that management of IC by Universities can concluded with *comprehensive intellectual capital management (CICM)* (Matinfard & Khavari, 2015). That CICM consist of three stages for every component in IC, that's knowledge management (KM), innovation management (IM), and intellectual property management (IPM). So, in every component of IC, that is human capital, structural capital, and relational capital, will be consist of three stages of CICM. For more details, see Picture 4 and Table 8 about CICM Model and the purpose of CICM.

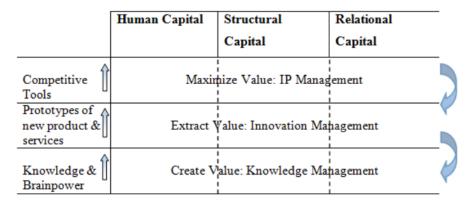


Figure 4. CICM MODEL (Modified by Researcher)

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| _              | CICM Stage                             | IC Group                            | Purpose                          | Purpose of Management  |
|----------------|--|-------------------------------------|----------------------------------|--|
|                | Knowledge<br>Management                | Material Raw Source of<br>Knowledge | Creating<br>Value                | Recognize and enforce the knowledge resource required to maintain the organizational process                               |
|                | Innovation<br>Management               | Innovation Process<br>and Resource  | Extraction<br>(Issuing<br>Value) | Release and re-configure<br>innovation resource to<br>create new ways in<br>performing business and<br>faster new product  |
| The Purpose of | Intellectual<br>Property<br>Management | Intellectual Wealth                 | Maximizing<br>Value              | Allow the use of intellectual wealth to improve competitive position of the company and increase the organizational income |

Based on Picture 4 and Table 8, the informant of research give good opinion during in depth interview and FDG. The results states that CICM Model can be used for manage IC in every stages in Universities development and every stages support the next stages. The first stages, that is create value with concluded knowledge management of knowledge and brainpower. The implementation in Universities in this stages can showed that University is still in minimum scale and not yet developed. University with the type of knowledge management are still in the stages for collected the knowledge of its lecturers. Process of knowledge sharing in University can be concluded with SECI Model that is recommended by (Nonaka, I., Takeuchi, 1995).

University in this stages is deficiency of human capital. Lecturers owned are still limited to lecturers with Master qualification. The knowledge, experience, and expertise in human capital are not yet known by other University. Likewise the organizational structure is still very simple. The number of study programs is still small with the value of accreditation at the middle level. Information systems owned are also not yet developed. Likewise, for relational capital is still very limited with the scope still regional and little for the scope of national cooperation. Achievements the work of students and lecturers are still not widely known by the general public.

That stage of knowledge management will supported the second stage, that is extract value with conclude innovation management of prototypes of new product or service. In this second stage University start doing the intensive innovation. About the necessary of University for always do innovation is stated by (Yi Wu, H., Chen, J.-K., & Chen, 2011) which states that if a University want to be success then it always have to innovate highly. Good innovation by University only can be done by the lecturers who have competitive advantages. That is marked with so many lecturer who holds a Doctorate of lecturer who is also studying Doctor. Competitiveness and experience of lecturers are also increased. This is proven by the increasing number of lecturers' woks in the fields of research, community service and publication. The intellectual property of lecturers in the form of copyright and patents has also begun to emerge and continues to increase in number. The number of study programs also began to increase according to the needs of the community and the

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labor market share. University also start to began developing the integrated information management system between academic system, finance system, students system, research and publication system, human resource development system, and other system. Because start to began innovating so that University start to known in regional and national stage. Lecturers's creation and competitiveness increased marked with more lecturers are invited to be the resource person in some events by other University or Institution. The last or third stage is to maximize the value of intellectual property management of competitive tools. In this third stage, Universities have many worked that are sold and utilized by industry and society at large. About the interaction of industry with Universities is an indicator of the evaluation of the success criteria of relational capital(Yi Wu, H., Chen, J.-K., & Chen, 2011). Human capital or lecturers who owned have many Doctorates and Professor. Many lecturers and students have copyright and patents so that Universities have started to manage intellectual property. Universities have its own unit that manages copyright, patents or brands which are the work of lecturers and students. Owned organizational structure is complete. Information systems that support internal activities have been integrated between work units with one another. International and national recognition has been widely obtained by institutions of University, lecturers, and students. Likewise, with networking intellectual capital that owned by the University be the success criterion as recommended by Vătămănescu et al., (2015), that is networking based on human capital, networking based on structural capital, and networking based on relational capital.

### CONCLUSION

Intellectual Capital Disclosure is relatively low in Universities in three Southeast Asia countries. The highest percentage of disclosure of Intellectual Capital in Universities in Indonesia is the human capital component with 67% percentage in narrative form, 4% in picture form. The next is structural capital is the highest component that is undisclosed, that is 80%. The highest percentage of disclosure of Intellectual Capital in Universities in Malaysia is the human capital component with 33% percentage in narrative form, 21% in number form, then structural capital component 7 the highest component that is undisclosed, that is 62%. The highest percentage of disclosure of Intellectual Capital in Universities in Singapore is the relational capital with 78% percentage in narrative form, 5% in number form, and 2% in picture form. Then the highest component that is undisclosed is structural capital with 3% percentage.

Meanwhile, the results of other research show that there are no differences in ICD in Indonesia, Malaysia, and Singapore. For IC management, it can be done with Comprehensive Intellectual Capital Management (CICM). University can utilize the IC components, that is human capital, structural capital, and relational capital by following the stages of knowledge management, innovation management, and intellectual property management. Disclosure Statement, The author of this article has no competing financial, professional or personal interests from other parties.

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The limitation of this research is the limited access to IC disclosure which is only based on the university website. Another limitation is that the number of universities used as research samples is too small and is limited to only three countries. The research implication is that universities in Southeast Asia need to carry out IC disclosure because it is a form of management accountability to stakeholders and also for decision making related to universities.

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### INTELLECTUAL CAPITAL DISCLOSURE AND COMPREHENSIVE INTELLECTUAL CAPITAL MANAGEMENT: EVIDENCE FROM UNIVERSITIES IN SOUTHEAST ASIA

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